ANNUAL REPORT

APRIL 2019 – MARCH 2020
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1. REFERENCE AND ADMINISTRATIVE INFORMATION

| Charity name | Infertility Network UK  
(Trading name – Fertility Network UK) |
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| Registered office | The Forum at Greenwich (2nd floor office)  
Greenwich  
London SE10 9EQ |
| Reporting accountants | McPhersons  
23 St. Leonards Road  
Bexhill-on-Sea  
East Sussex TN40 1HH |
| Bank | Lloyds Bank  
25 Cornhill  
Bridgwater  
Somerset TA6 3A |
| HR Advice | Wirehouse Employer Services  
St James Business Centre,  
Wilderspool Causeway  
Warrington,  
Cheshire WA4 6PS |
2. STRUCTURE, GOVERNANCE & MANAGEMENT

The charity is constituted as a company limited by guarantee and is therefore governed by Articles of Association. The number of Trustees shall not be less than 4 and not more than 14 (unless otherwise determined by ordinary resolution) individuals over the age of 18, all of whom must support the Objects. The Trustees are each members of the company and have no beneficial interest therein and guarantee to contribute £1.00 in the event of a winding up. The Board meets quarterly and as necessary. The Trustees, who are also the directors for the purpose of company law, who served during the year, were:

Richard Broughton  
Dan Bunting  
Rachel Duffy  
Maria Rodriguez Portela  
Sally Hinks  
Hannah Grinsted  
Emma Willing  
Ella Norden  
Vicky Hayes  
Sarah Gilchrist  
Francesa Hockham  
Bala Karunakaran  
Aji Michael

The Chief Executive, Gwenda Burns is appointed by and reports to the Board of Trustees to manage the day-to-day operations of the charity and has overall responsibility for managing the charity’s employees.

The Chief Executive is also co-chair of Fertility Fairness, which is supported by a wide range of organisations involved in the field of infertility, including infertility charities such as the Donor Conception Network and the Daisy Network; healthcare professionals societies such as the British Fertility Society and the Royal College of Obstetricians and Gynaecologists, and the pharmaceutical industry.

Fertility Network UK supports all those affected by fertility issues; anyone considering their future fertility, those trying to become parents, anyone facing the challenges of childlessness (through our More to Life on line community) and people successful in their efforts to have a family, either through fertility treatment, adoption, fostering or surrogacy.
3. OUR MISSION AND OBJECTIVES

Fertility Network UK aims to continue being the leading charity across the UK in the provision of a comprehensive support network for those facing fertility challenges at all stages of their journey, providing information, education as well as practical and emotional support.

The charity’s objectives are subject to review each year to ensure it continues to deliver value to the individuals, couples, communities and entities it supports.

- To relieve the suffering from infertility particularly through the provision of information, advice and support;
- To uphold the provision of an equitable system of publicly funded fertility treatment throughout the UK for all sufferers of infertility, sub-fertility and secondary infertility;
- To support the needs of persons suffering from infertility through the provision of inter alia, a network of local support groups, a support line service, a website and a regular magazine and e-newsletter;
- To advance public education about all aspects of fertility and infertility;
- To raise the profile of issues concerning fertility and infertility in the media and in general, in an informed, responsible manner; and
- To encourage and assist continuing research of the broadest nature into infertility and its various effects.

The charity website, www.fertilitynetworkuk.org provides information for all stages of a person’s fertility journey:
- for those considering their future fertility
- for those trying to become parents
- for those facing the challenges of childlessness
- for those successful after fertility issues
- Fertility Network produce a magazine, Affinity, twice a year and also produces regular e-newsletters.

The charity regularly represents the patient voice on many academic and scientific research projects and continues to enjoy excellent relationships with its sister organisations working in the field of infertility. The charity founded and continues to represent patient through the Association of Fertility Patient Organisations, AFPO.
A summary of the activities undertaken by the charity are as follows:

**Provision of information, advice and support**

- The charity provides unbiased and free information via its website (www.fertilitynetworkuk.org).
- Telephone advice and support is provided via a general ‘Information Line’ and a nursing ‘Support Line’.
- Support is provided through multiple online and UK-wide face-to-face support groups.
- Workshops are undertaken in conjunction with organisations to support employees.
- In Scotland, utilising funding provided by the Scottish Government and in Wales utilising funding provided by The National Lottery Community Fund the Charity undertakes education and awareness sessions at Freshers events in universities and colleges.

**Support persons suffering from infertility**

Fertility Network has a network of support groups in England, Scotland, Northern Ireland and Wales. The groups are either run by team members or volunteers. Special groups are dedicated to supporting those people childless not through choice (More to Life), pregnancy following treatment group and those who have had a child through assisted conception (AceBabes in Northern Ireland). Meetings are held at a frequency determined by the members, typically every month. Increasingly we increased support via online groups and webinars. All support activities are publicised on the website and via Facebook and other social media channels. In March 2020 Fertility Network increased all services to meet a huge increase in demand for support due to COVID-19.

**Support the provision of an equitable system of publicly funded fertility treatment**

- Following Fertility Network UK’s successful awareness campaign, Scream for IVF which generated over 100,000 signatures on a petition calling for fair access to NHS funding. The first bill hearing during 2019 was held in Westminster. Unfortunately, due to Brexit the 2nd bill hearing was cancelled, however the campaign managed to generate support with many MP’s.
- During 2019 the charity continued to represent patients throughout the UK lobbying for a fair and equitable access to NHS funding.
• Fertility Network continued to lobby MPs, MSP’s and MLA’s and support with the production of Parliamentary Questions and other briefings. In Northern Ireland Stormont was re-established with several MLA’s demonstrating their support.
• Fertility Network continue to meet with MSP’s in Scotland and work with the Government to maintain the Gold standard and equitable service currently in place.

**Advance public education**

Fertility Network UK believes that fertility education is essential, not only for those experiencing fertility challenges but also as an education project for young people so that they know how to care for their future if they might wish to have children one day. We are engaged in several activities to raise awareness and educate the public, including:

- Fertility Network’s Education Project in Scotland was replicated in Wales from December 2019 and where resources allow, we aim to introduce this in other parts of the UK
- active member of the British Fertility Society’s Education project
- via our website and social media channels
- Through working with Employers and educating on the importance and benefits of understanding and supporting employees who are going through the fertility journey.

**Raise the profile of issues concerning fertility and infertility**

Fertility Network UK is active within the media and press, and this includes in social media with accounts on Facebook, Instagram and Twitter. We have a press officer that regularly provides press statements on issues related to fertility and infertility. Each year, in late October/early November we hold Fertility Week that focuses on a different aspect of fertility each day.

**To encourage and assist research in its broadest sense into infertility and its various effects**

Fertility Network UK is widely perceived as the leading national fertility patient organisation, providing patient representation on several professional committees. The charity regularly represents the patient voice on many academic and scientific research projects. The charity founded and continues to be a part of the Association of Fertility Patient Organisations, AFPO.
4. CHAIR REPORT

2019/20 has been a year of consolidation, review and change. It has been a challenging yet a significant year for Fertility Network UK. We have reviewed our team and made changes within the leadership team and the Board, ensuring we have the best team in place to take the charity forward into the coming years. Financially it has been a tough year for income, which was significantly reduced year on year (mostly due to a one-off gift the prior year). Expenditure was cut accordingly and we are pleased to say that the year-end deficit was lower than the prior year.

Operationally we have had a successful year, most notably delivering our 7th Fertility Week, presenting at the Fertility Conference and launching our education initiative in Wales.

Despite the challenging backdrop in 2020, we are confident we are in a financially stable position. We continue to diversify our income streams, and as the majority of activity has transferred online, we have become more cost effective, and at this stage we expect to close 20/21 in surplus.

Welcome

In 2019/20, nine newly recruited trustees were recruited who offer a wide range of important skills and experience which will support Fertility Network UK.

Sally Hinks
Hannah Grinsted
Emma Willing
Ella Norden
Vicky Hayes
Sarah Gilchrist
Francesa Hockham
Bala Karunakaran
Aji Michael

In May 2019, we said goodbye to the Chief Executive, Aileen Feeney. We would like to thank Aileen for her service to Fertility Network UK and wish Aileen every success in the future. Gwenda Burns was appointed to the position of Chief Executive. Gwenda has worked for the charity since 2009 so brings with her a wealth of knowledge and experience, as well as an enormous passion for the cause.
Fertility Conference 2020

Fertility Week
The 7th annual Fertility Week 2019 continued as a platform for the charity to raise awareness and provide support to all those struggling with fertility problems. It was very successful and received considerable press and media coverage. During the week, we focused on different topics each day:

#MentalMatters
The kick-starter of National Fertility Awareness Week, we shared tips from mental health experts as well as testimonials from real people within the community. The day was not just about raising awareness about fertility and mental health but providing our network with solutions to help you navigate through this chapter in your life.
“Friends almost ostracised us, it is a broken barrier that is difficult to overcome. Unless people are interested in fertility issues, they won’t want to speak about it.”

#FertilityInTheWorkplace
For our #FertilityInTheWorkplace day we shared research findings in collaboration with Middlesex University, *Experiences and psychological distress of fertility treatment and employment*.

The key to #FertilityInTheWorkplace is flexibility and understanding. Fertility Network UK proudly partnered with LinkedIn to run an extremely successful campaign which showed that 91% of HR professionals feel that they would benefit from education and support to help them better understand employee fertility issues.

“It was the most stressful period of my life and without the support of my employer, it would have made everything more difficult. This would have impacted massively on my already deteriorating mental health.”

#MenMatter
Men are half of the fertility equation but can find it harder to express their feelings. Unfortunately, there is a severe lack of promotion of male voices. To raise awareness, Fertility Network UK spotlighted the male voice and shared testimonials from men facing infertility.

“I pushed my wife away…I didn’t understand why she would want to be with me when I couldn’t give her the child she wanted.”
#FertilityEducation
The charity shared results from the Fertility Education project #FutureFertility, which was funded by the Scottish Government. The survey highlighted that 71% of young people are not aware of lifestyle factors that could affect their fertility.

We are proud to be the charity partners at The Fertility Show, held in Olympia, London at the end of Fertility Week (The show organisers are River Street Events). The show provides visitors with unparalleled access to the world’s leading fertility experts, UK fertility charities and many fertility services providers under one roof. At the show, team members both chair and speak on various sessions, in addition to supporting many of the Fertility Show attendees.

Working with clinics – The Patient Pledge
Fertility Network have continued to work with clinics to help ensure that every patient who attends a clinic is provided with the appropriate emotional care and support and is aware of the support services of Fertility Network. During 2019/20 we have continued and increased activity around ‘The Patient Pledge’ initiative. The Patient Pledge is fully aligned with the increased emphasis placed on patient support within the new Code of Practice V9, launched by the HFEA in 2019. [https://www.hfea.gov.uk/media/2793/2019-01-03-code-of-practice-9th-edition-v2.pdf](https://www.hfea.gov.uk/media/2793/2019-01-03-code-of-practice-9th-edition-v2.pdf)

Fertility in the Workplace
1 in 6 couples are impacted by fertility issues meaning they will form a core element of every employer’s workforce. Our research has shown that 19% of people facing infertility reduce their hours or leave employment completely; therefore, it is vital that employers can fully support those impacted, so they remain engaged, fully productive and staff losses are minimised.

Fertility in the Workplace is an initiative aims to educate and raise awareness with employers of fertility issues; the challenges faced by their employees and how they can support those employees, their partners and colleagues. Through our workshops it highlights the benefits to employers and employees of having a fertility policy in place and offers support to the employees.

The initiative offers consultation on establishing or improving a fertility policy and awareness sessions within the workplace.

During Fertility week the charity partnered with LinkedIn to run a campaign some of the findings were:

- Two thirds of workers wouldn’t discuss their fertility struggles with their employers
• Less than half of workers with fertility struggles feel supported at work
• Almost 1 in 5 workers who didn’t discuss their fertility issues with their employer said this was due to fears it would hinder their career prospects
• 56% of female workers without children have been asked by colleagues or employers why they don’t have children, compared to 30% of male workers
• Only 5% of workers said their employers offer fertility support for same-sex couples

LinkedIn entered and were shortlisted in 2 categories of the Purpose awards for the campaign with Fertility Network being the charity partner. The outcome will be announced in September 2020.

Education

The education project “Your Future Fertility” which educates young people on lifestyle choices which could impact their future fertility has continued to grow successfully in Scotland supported by the Scottish Government. In 2019 we were successful in gaining 2348 completed surveys by young people. In 2019 the charity was delighted to launch the education initiative in Wales supported by the TNL community fund Wales. Northern Ireland delivered a soft launch of the initiative delivering several educational workshops.

Health and Wellbeing

During 2019/2020 we increased our webinar programme and introduced Yoga, nutrition and CBT workshops to help people to manage their health and wellbeing. The programme proved to be extremely successful with sessions being increased in March 2020 at the onset of COVID-19.

In 2019 Saatchi & Saatchi Wellness, London successfully entered and won the Clio Health Bronze award for Fertility Network UK titled ‘#Scream4IVF’.

Social media, media and press coverage

2019/20 saw an increase in awareness of Fertility Network UK, with significant press and media coverage, as well as good growth in our social media presence. We now reach over 149,000 users across our social channels and have over 16,000 people per month visiting our website from across the globe.

• We were proud to be the charity partner for the 3rd year running for the Raconteur ‘Understanding Fertility’ published in the Times Newspaper in March 2020.
• Many other press stories across many newspapers and news outlets including increased coverage during the Fertility in the workplace awareness campaign in conjunction with LinkedIn.
• We were also invited to speak on many broadcast media including Women’s Hour, ITN News, BBC News, talk Radio, BBC Worldwide and multiple BBC local and other network radio shows.
• BBC covered Fertility week in both radio and TV

**Thank you**
The Trustees and the Chief Executive are all extremely grateful to the staff who consistently go above and beyond in order to support our beneficiaries. Our thanks also go to our volunteers, our supporters, our professional and other partner organisations for all their continued support for Fertility Network UK.
5. OPERATIONAL HIGHLIGHTS & ACHIEVEMENTS

During the period 2019/20, our services continued to be in demand, often described as a lifeline to the one in six couples in the UK experiencing fertility challenges. As in the previous year, our operations can be categorised into three key areas, income growth, increasing influence and extending reach.

The paragraphs below include some of the highlights and achievements in this period:

5.1 Income
Income in the year was significantly lower than the year before, most notably due to a one-off gift in kind the prior year.

The most significant factor impacting Fertility Network UK and our ability to continue providing the vital support and services we offer, remains our income generation. There are 3 key sources of income that we rely on:

a. Grants & Trusts
We are incredibly grateful for the grant and trust income we receive, in particular the on-going support from the Scottish Government and the Northern Ireland Health & Social Care Board as well as successfully securing funds from The National Lottery (TNL) Community Fund Wales (for a five-year project in Wales). During the year we successfully applied for grants from Awards for All England for a digital project and several other smaller grants. Our stage 1 application to TNL Community Fund (England) was suspended in March 2020 to allow TNL to respond to COVID-19.

b. Clinics & other Corporate organisations:
We continue to receive income support through our clinic partner and outreach scheme. The Patient Pledge continued in 2019/2020 and participating clinics make a donation to the charity to support our on-going work. We have established relationships with several other corporate organisations that will continue to grow and diversify over time.

The Fertility in the Workplace forms another element of our corporate relationships.

c. Individual Giving:
As a result of the increased awareness of Fertility Network UK we have seen an increase in the number of individual supporters of the charity that fundraise for us. In the coming year (2020/21) this will be challenging due to the pandemic and the cancellation of most fundraising events.

5.2 Influence
Fertility Network UK has continued to work proactively with the media to raise the profile of issues concerning fertility and infertility. Many of our team members and media volunteers have
taken part in media interviews and spoken at other fertility related conferences and events. We are widely seen as the leading patient charity and are frequently called upon to provide comment, opinion and advice from the patient perspective to the media, professional bodies and research groups.

We were very proud to have been selected by LinkedIn as their charity partner for the Fertility In the Workplace campaign project for 2019. The social media campaign encouraged members of the public to ‘share’ their stories around their experiences in the workplace when going through the fertility journey.

The 7th annual Fertility Week 2019 continued as a platform for the charity to raise awareness and provide support to all those struggling with fertility problems. It was very successful and received considerable press and media coverage. During the week, we focused on different topics each day with the BBC dedicating a full day to raise awareness.

Throughout the year, we continued lobbying and campaigning initiatives in an ongoing effort to improve the equality of access to NHS funded fertility treatment, including meetings with, Department of Health and with cross party MPs in England, MSPs in Scotland, AMs in Wales and to MLAs in Northern Ireland.

Fertility Network works in close collaboration with the regulator of the UK fertility industry, the Human Fertilisation and Embryology Authority (HFEA). We have had regular meetings, attended Authority meetings, and continued to be part of the treatment “add on” group both with the HFEA and Consumer and Marketing Authority providing feedback as appropriate. As well as working with British Fertility Society, European Society of Human Reproduction & Embryology (ESHRE), British Infertility Counselling Association (BICA), British Andrology Society (BAS), Association of Clinical Embryologist (ACE), Association of Biomedical Andrologists (ABA), Royal College of Nursing (RCN), Royal College of Obstetricians & Gynaecologists (RCOG), Senior Infertility Nurse Group (SING).

Fertility Network UK were pleased to be able to support numerous medical research and other trials during the period, including LOCI (Letrozole for improving fertility in women with polycystic ovary syndrome), TEAM OHSS (Early active management of OHSS), E-Freeze (elective freezing of embryos in assisted conception), DrawingOut (Visualising invisible diseases through art), Finding More to Life (a self-help application for people unable to have (more) children), e-Ferticom (interactive eLearning to improve skills to deliver bad news), Eggcell study (egg recovery rate trial), LEAF (Fibroid/Polyp removal for treatment of infertility/recurrent miscarriage), EME (Efficacy and mechanism evaluation of culture media), Endometrial Scratch.
Many of the team members have been invited to speak at conference and events, including amongst many, The Fertility Show, Fertility Forum, Fertility Fest, Dumfries House, the Royal Society of Medicine and at several other conferences, exhibitions, student midwife and GP events. We were proud to support the third annual award of the ‘Iwan Lewis-Jones Memorial Prizes’ for Young Scientist and Young Clinician.

5.3 Reach
Our reach on social media and visits to our website have continued to grow through the period. We now reach over 149,000 users and have over 15,000 people per month visit our website from across the globe. Our social channels reach over 78,593 a month and continues to grow at a rate of over 100 followers per week.

Regular support group webinars are being held, and we have continued to carry out virtual meetups through WhatsApp and Facebook. These are received very well and are a key element of our patient support activities.

Our Support Line, which is operated by our trained nurse, offers support to anyone experiencing fertility issues at any stage of their journey. In 2019/20, we answered 4013 calls/emails and enquiries via our Health Unlocked platform. Our Information line answered 2878 calls/emails.

In 2019/20, we continued to utilise designated funds to provide support those people that are childless not through choice, ‘More to Life’ (MTL), through a dedicated MTL co-ordinator, a regular e-newsletter and dedicated series of webinars and group meetings.

Fertility Network UK have team members based across the UK in England, Scotland, Northern Ireland and Wales whose focus is to serve the local community with support groups and events. In addition to providing support group services, support to local clinics, and delivery of Fertility in The Workplace presentations, the highlights from around the regional teams are as follows.

In Scotland we are very grateful to receive funding directly from the Scottish Government. Activities undertaken include:

- The team worked with ACAS to ensure the correct information and terminology appeared within their website and assisted them to update their advice and included a link to our site.
- Staff engaged and presented to Glasgow Community Links Practitioners on the work of the charity. Glasgow has 18 CLP’s who work with doctors’ surgeries across the city. CLP’s are an excellent network to raise the profile with the charity and this was also taken forward in Ayrshire.
- Health and Wellbeing Sessions were organised for patients.
• We delivered a presentation in conjunction with RBS during Babyloss week.
• We exhibited at the Impact Alliance Annual Conference in Glasgow. Over 300 attendees and 20 exhibitors.
• We worked with partners to deliver workshops to young people.
• We attended and delivered a presentation to the BFS conference in Edinburgh.
• Monthly TTC (Trying to Conceive Webinars) were held with speakers – these continue to gain grow in popularity.
• 2019 has proved to be the biggest Freshers yet with 2348 surveys completed.
• We delivered a workshop/presentation at Glasgow Cali University to Caledonian Women Liberation Group in March for Women history Month.
• Artist Julie Morrison featured our leaflets and posters in her exhibition.

In Northern Ireland, with the support of the Health & Social Care Board, Tampon tax and Belfast sit-out fund we have been able to increase our support for patients including:
• Vitality Series run in Belfast, promoting health and wellbeing, with free workshops in Yoga and Acupuncture.
• We hosted a very successful Donor Conception Evening at the Stork Group in June, hosting speakers who had been successful in donor conception.
• New NHS Eligibility Criteria for NI were released on 1st June 2019. The criteria included several changes but significantly a reduction of BMI requirement and an increase in age from 40-42 with restrictions. There are still some queries regarding same sex couples.
• We attended meetings with Regional Eating Disorder Team and GP Federation representatives.
• The More to Life Group continued to be active in NI. A survey was developed regarding the MTL group and at the planning meeting held on 10th October, the survey results were discussed within the group and plans made for a fuller programme of events to include more workshops and social events in 2020.
• Fertility Network attended the Sexual Health Conference at La Mon Hotel in November, where we had a stand and an opportunity to speak to healthcare professionals.
• We developed partnerships with organisations such as the Miscarriage Association in Northern Ireland.
• Events were organised for the ACE babes group

In Wales, with the support from The National Lottery Community Fund Wales, we have:
• Delivered awareness work with Gwent Police Force
• Developed relationship and worked with new recurrent miscarriage clinic
• Spoken at Women’s health equality event
• Worked on the male infertility awareness campaign www.himfertility.com
• Worked with the CE, Secured 5-year National Lottery Community Fund Grant
Launch the Education project
Continued to participate on the Cancer support groups

In England with limited staff resources we have:
- Attended The Fertility Show at London Olympia.
- Continued our Information Line.
- Continued our vital Support line Service.
- Established and maintained 24 online support groups.
- Continued to present at various events held throughout 19/20.
- Supported patient input involvement for three ongoing trials
  - Endometrial scratch
  - OHSS and HELP (Hysteroscopic excision of polyps) clinical trials
- Delivered Fertility in the workplace events
- Featured on a Webinar for British Fertility society Fertility week on the above
- Presented at the WOW festival Southbank centre

Volunteer Update
In ensuring the continuation of our provision of quality support to those directly affected by fertility issues at all stages of their journey, we have made further improvements to our recruitment and development procedures for volunteers.

Highlights of the activities undertaken during the year:
- The number of new volunteers recruited continues to increase, and has expanded across the UK, with all volunteers receiving training on keeping support group attendance details in line with GDPR.
- We gave recognition and thanks to our volunteers during Volunteer’s Week.
- Our support volunteers continue to receive training in both listening/ counselling skills and fertility group facilitation.
- Skills Development & Recruitment – the new application form captures Skills & Strengths, References, Health & Disability. References are now taken up on appointment.
- New LGBTQ groups commenced
- Developed and implemented a volunteer newsletter and a volunteer training webinar series.

Total Support Volunteers 2019/2020 - 175
6. OUR SUPPORTERS

Fertility Network UK receives no guaranteed funding and can only continue its work due to the generous financial support from many individuals and organisations.

We are extremely grateful for, and would like to acknowledge all our supporters, including:

- Scottish Government - to work with clinics and Health Boards on the provision of fertility services in Scotland; to provide a comprehensive support service to infertility patients and to provide patient information packs; As part of the Fertility Education Project to raise awareness of issues surrounding fertility and infertility by working with universities, health professionals and employers across Scotland; Part funding for volunteer co-ordinator
- The National Lottery Community Fund Wales 5-year project to continue and expand our regional network of support providing information for infertility sufferers in Wales and to launch the Education project.
- Foundation Scotland – to run a series of 6 positive thinking CBT workshops
- Health and Social Care Board, Northern Ireland - to provide part-time support co-ordinator and the delivery of support services to local patient groups
- Belfast Cathedral Sit-Out appeal
- Awards for All England digital support
- Tampon Tax in Northern Ireland

Our thanks go to our Corporate and Clinic supporters in 2019/2020

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We are particularly grateful to all those individuals who have made donations or carried out fundraising activities for Fertility Network UK.

A special mention to all the small businesses who are donating a proportion of their proceeds to Fertility Network UK which include: HelloTreacle & The Pants Project, Bear Face Prints, My Family Tree, Tori Day, Harls & Ted in collaboration with Defining Mum, Broken Heart Tees, Sheila Lamb.
7. FINANCIAL REVIEW

Income and Expenditure in the year to 31 March 2019

In the year to 31 March 2019, Fertility Network UK received income of £324k (2018/19: £550k) and had total operating expenditure of £361k (2018/19: £627k).

The reduction in income versus 2018/19 was mostly driven by a reduction in Voluntary income (-£170k). Income from our charitable activities and other income was also down on the year, but to less of an extent. The reduction in voluntary income was largely due to a one-off donation in 2018/19 to support specific activity that year.

Total costs were reduced from £627k to £361k as a response to the reduction in income. In part this was delivered through the one-off nature of the activity in 2018/19, but also by a reduction in our headcount to reduce staffing costs.

The reduction in expenditure ensured that the Charity’s deficit reduced year on year to £37k (2018/19: £77k). Funds at the 31 March 2019 were £245k versus £282k the prior year.

Future Trading

Despite the current economic uncertainty, trustees are confident that the charity is in a financially stable position for 2020/21. Current year (2020/21) operating results are showing a surplus and detailed forecasting suggests that the result for the full financial year will remain in surplus. **We are continuing with our income diversification initiatives as well as continuing to pursue our grant applications. Covid-19 has meant some activity has been paused or delivered differently, this has reduced our expenditure.**
8. OUR RESERVES POLICY

In order to continue supporting those with fertility issues it is key that the charity has a reserves policy that can support the organisation if necessary. The trustees considered the potential financial risks, taking account of its own historic experience, experiences elsewhere in the charity sector and other scenario planning. The trustees considered both the costs of addressing these risks and other potential outcomes, including the worst-case scenario of an orderly closure. In previous years, the trustees concluded its reserves policy should be 9 months operating expenditure.

The Trustees have reviewed this policy in the light of the deficit in 2019/20 and concluded that it remains appropriate. At 31 March 2020, reserves fell slightly below this target (to 8.5), but has significantly improved in the current financial year (2020/21).

As noted in previous years, reserves are held in cash with UK institutions and spread so that the charity does not hold more than the Financial Services Compensation Scheme government guaranteed balance in any individual institution.
9. **LOOKING FORWARD**

Fertility Network is extremely grateful to all the organisations and individuals that provide financial support to the Charity. The recent and current economic environment means income generation for all charities is becoming even more challenging. FNUK are focusing on generating a diverse and sustainable income stream in 2020/21 and beyond, as well as reducing our cost base where appropriate in order to ensure financial stability.

### 9.1 Operating Activities

Four initiatives we will further develop during 2020/21:

- **Fertility in the Workplace**
  Continue to build upon successful work already undertaken across the UK.

- **The Patient Pledge**
  Continue to encourage clinics to undertake the patient pledge that puts patients at the centre of all their operations, including the support of Fertility Network UK to enable us to continue delivering much needed support to their patients.

- **Webinar Series**
  Develop and host *Trying to Conceive & More to Life* webinars facilitated by Fertility Network UK with expert speakers each month.

- **Expert Column on the Fertility Network UK website**

Our awareness week initiative will once again be a focus for us, providing support, raising awareness and funds, and changing perceptions. This is planned for week 2\textsuperscript{nd} November– 5th November 2020. We will use #tags to highlight some key objectives during the week:

#YOUARENOTALONE  #FERTILITYWEEK

- **#FertilityInequalities:** To kick-start this important week we will be spotlighting inequalities to fair access to fertility treatment for all. We want to see fair and equitable access to NHS fertility treatment regardless of where you live, your race or your sexuality. We will highlight the unacceptable rationing of treatment throughout the UK, the difference in provision between each of the four nations and the postcode lottery in England. We will raise awareness of inequalities in access based on ethnicity and sexuality, of the differences in outcomes for some ethnic groups, and call for fairness for everyone who needs treatment.

- **#MentalHealthMatters day:** Infertility is not only about physical health but can take a toll on mental health too. The impact of COVID-19 with clinic closures and reduced capacity on reopening has increased distress for many patients, making our #MentalHealthMatters day more important than ever. We will share testimonials from...
our community as well as tips from mental health experts about how best to look after yourself. This day is about raising awareness of fertility and mental health and will offer solutions to help fertility patients navigate this challenging journey.

- #MenMatter: Men are half the fertility equation, but their voices are not always heard. Men can find it harder to express their feelings, and during the early stages of the COVID-19 pandemic, men reported feeling forgotten and overlooked. During our #MenMatter day, we will spotlight men’s voices with testimonials from our male community and experts in the field. We will highlight the need for more tailored support and advice for men and publicise some of Fertility Network UK’s new initiatives aimed specifically at our male community.

- #FertilityEducation: Our Fertility Education day will explain why our society needs to be more informed and educated about fertility. We will ask why young people are still not aware of the lifestyle factors that could affect their fertility. We will share the results from our own Fertility Education project #FutureFertility, which is funded by the Scottish Government and will also introduce our new project in Wales.

  We will highlight the need for more education for all, including healthcare professionals and employers. We will raise awareness of the importance of our #FertilityInTheWorkplace initiative, encouraging employers to provide a supportive work environment and employees to know their rights. As part of the day we will share research findings and hear from employers why #FertilityInTheWorkplace matters.

We will continue our work with all professional organisations including BFS, BICA and ACE, RCOG, to highlight the emotional impact, and promote the services offered by the charity.

9.2 Campaigning Work
We will continue to lobby for increased funding for NHS fertility treatment in Wales, England and Northern Ireland. We believe our work in these regions is essential in keeping fertility in the public agenda and the channels for effective dialogue with government and parliamentary representatives open. We will also continue our campaign to end the unfair ‘postcode lottery’ across England and increase provision in Northern Ireland and Wales. We are proud that our work continues with the Scottish Government as part of the National Infertility Group which has resulted in Scotland having the Gold Standard in provision of treatment. We will continue to work with the Health Boards, National Infertility group and subgroups in 2020/21.

9.3 Media & Communication
We will seek to maintain and build on the excellent relationships we have with the media to educate and influence professionals, policy makers and individuals. We will engage with
employers, informing them of the need to better support their employees. Talks and information sharing with clinics will continue to be undertaken by regional staff in areas where we have coverage.

9.4 Funding and New Business Development
Our website will continue to offer us more opportunities to generate income by working closely with existing partners and recruiting new partners. We will work together to ensure our partnerships enhance and expand the good quality information and support we offer our service users. We will also look at expanding our successful work engaging with fundraisers.

9.5 Staffing and Recruitment
As part of our objective to maintain and increase our reach and impact, we will focus on seeking funding in England, and Northern Ireland. We will complete and submit Stage 2 of The National Community Fund England when this opens following the COVID crisis. We will continue to apply for funding to allow us to make a greater impact with our harder to reach groups.

We will also continue to reinvest income from our corporate and clinic partnerships to maintain the services we provide.

9.6 Business Planning
We will continue to look for ways to work creatively with organisations both within and out with the fertility sector, raising awareness of fertility issues, highlighting the need to support those who remain childless, as well as tackling the need for more fertility education particularly for young people.

Future projects planned are subject to funding being available and will include, improving our digital presence and extending the success of the support line.

We will be building on all the foundations laid down during 2019/20, particularly the significantly increased profile and awareness of the charity.

*Sources
https://www.hrmagazine.co.uk/article-details/fertility-support-should-be-a-statutory-right-say-hrs
10. OUR TRUSTEES & TRUSTEE RESPONSIBILITIES

Trustee Responsibilities

Company law requires the Trustees to prepare financial statements that give a true and fair view of the state of affairs of the charity at the end of the financial year and of its surplus or deficit for the financial year. In doing so, the Trustees are required to:

- select suitable accounting policies and then apply them consistently.
- make sound judgments and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The Trustees are responsible for maintaining proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enables them to ensure that the financial statements comply with the Companies Act 2006. The Trustees are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

__________________________________
Signed on behalf of the Board of Trustees
THE INFERTILITY NETWORK (UK)
TRADING AS 'FERTILITY NETWORK UK'
ANNUAL REPORT AND UNAUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2020
I report on the financial statements of the Charity for the year ended 31 March 2020, which are set out on pages 2 to 14.

Respective responsibilities of Trustees and examiner
The Charity's Trustees, who are also the directors of The Infertility Network (UK) trading as 'Fertility Network UK' for the purposes of company law, are responsible for the preparation of the accounts. The Trustees consider that an audit is not required for this year under section 144(2) of the Charities Act 2011 (the 2011 Act) and that an independent examination is needed. The charity's gross income exceeded £250,000 and I am qualified to undertake the examination being a qualified member of Chartered accountants.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:
(i) examine the financial statements under section 145 of the 2011 Act;
(ii) to follow the procedures laid down in the general Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act; and
(iii) to state whether particular matters have come to my attention.

Basis of independent examiner's report
My examination was carried out in accordance with the general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the financial statements presented with those records. It also includes consideration of any unusual items or disclosures in the financial statements, and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the financial statements present a 'true and fair view' and the report is limited to those matters set out in the next statement.

Independent examiner's statement
In connection with my examination, no matter has come to my attention:
(a) which gives me reasonable cause to believe that in any material respect the requirements:
   (i) to keep accounting records in accordance with section 386 of the Companies Act 2006; and
   (ii) to prepare financial statements which accord with the accounting records, comply with the accounting requirements of section 396 of the Companies Act 2006 and with the methods and principles of the Statement of Recommended Practice: Accounting and Reporting by Charities; have not been met or
(b) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the financial statements to be reached.

Ainsley Gill BA (Hons) FCA
McPhersons CFG Limited
23 St Leonards Road
Bexhill-on-Sea
East Sussex
TN40 1HH

Dated: .........................
<table>
<thead>
<tr>
<th>Notes</th>
<th>Unrestricted funds</th>
<th>Designated funds</th>
<th>Restricted funds</th>
<th>Total 2020</th>
<th>Total 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Voluntary income</td>
<td>3</td>
<td>10,255</td>
<td>12,500</td>
<td>-</td>
<td>22,755</td>
</tr>
<tr>
<td>Charitable activities</td>
<td>4</td>
<td>34,887</td>
<td>-</td>
<td>169,651</td>
<td>204,538</td>
</tr>
<tr>
<td>Investments</td>
<td>5</td>
<td>757</td>
<td>-</td>
<td>-</td>
<td>757</td>
</tr>
<tr>
<td>Other income</td>
<td>6</td>
<td>95,743</td>
<td>-</td>
<td>-</td>
<td>95,743</td>
</tr>
<tr>
<td><strong>Total income</strong></td>
<td></td>
<td>141,642</td>
<td>12,500</td>
<td>169,651</td>
<td>323,793</td>
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<tr>
<td>Charitable activities</td>
<td>7</td>
<td>167,086</td>
<td>12,500</td>
<td>181,525</td>
<td>361,111</td>
</tr>
<tr>
<td><strong>Net outgoing resources before transfers</strong></td>
<td>(25,444)</td>
<td>-</td>
<td>(11,874)</td>
<td>(37,318)</td>
<td>(77,424)</td>
</tr>
<tr>
<td>Gross transfers between funds</td>
<td>49,676</td>
<td>(49,676)</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Net income/(expenditure) for the year</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Net movement in funds</strong></td>
<td>24,232</td>
<td>(49,676)</td>
<td>(11,874)</td>
<td>(37,318)</td>
<td>(77,424)</td>
</tr>
<tr>
<td><strong>Fund balances at 1 April 2019</strong></td>
<td>85,209</td>
<td>49,676</td>
<td>147,513</td>
<td>282,398</td>
<td>359,821</td>
</tr>
<tr>
<td><strong>Fund balances at 31 March 2020</strong></td>
<td>109,441</td>
<td>-</td>
<td>135,639</td>
<td>245,080</td>
<td>282,397</td>
</tr>
</tbody>
</table>

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derive from continuing activities.

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.
# THE INFERTILITY NETWORK (UK)
TRADING AS ‘FERTILITY NETWORK UK’

## BALANCE SHEET

**AS AT 31 MARCH 2020**

<table>
<thead>
<tr>
<th>Fixed assets</th>
<th>2020</th>
<th>£</th>
<th>2019</th>
<th>£</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tangible assets</td>
<td>12</td>
<td>813</td>
<td>1,426</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Current assets</th>
<th>2020</th>
<th>£</th>
<th>2019</th>
<th>£</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debtors</td>
<td>13</td>
<td>26,114</td>
<td>19,477</td>
<td></td>
</tr>
<tr>
<td>Cash at bank and in hand</td>
<td></td>
<td>405,668</td>
<td>412,097</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>431,782</td>
<td>431,574</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Creditors: amounts falling due within one year</th>
<th>2020</th>
<th>£</th>
<th>2019</th>
<th>£</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(187,515)</td>
<td></td>
<td>(150,603)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net current assets</th>
<th>2020</th>
<th>£</th>
<th>2019</th>
<th>£</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>244,267</td>
<td></td>
<td>280,971</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total assets less current liabilities</th>
<th>2020</th>
<th>£</th>
<th>2019</th>
<th>£</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>245,080</td>
<td></td>
<td>282,397</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Income funds</th>
<th>2020</th>
<th>£</th>
<th>2019</th>
<th>£</th>
</tr>
</thead>
<tbody>
<tr>
<td>Restricted funds</td>
<td>16</td>
<td>135,639</td>
<td>147,513</td>
<td></td>
</tr>
<tr>
<td>Designated funds:</td>
<td></td>
<td>-</td>
<td>49,676</td>
<td></td>
</tr>
<tr>
<td>Unrestricted funds</td>
<td></td>
<td>109,441</td>
<td>85,208</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>245,080</td>
<td>282,397</td>
<td></td>
</tr>
</tbody>
</table>

---

The company is entitled to the exemption from the audit requirement contained in section 477 of the Companies Act 2006, for the year ended 31 March 2020.

The Trustees acknowledge their responsibilities for ensuring that the charity keeps accounting records which comply with section 386 of the Act and for preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its incoming resources and application of resources, including its income and expenditure, for the financial year in accordance with the requirements of sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the Trustees on .........................

..........................
Ms S Hinks
Trustee

Company Registration No. 4822073
1 Accounting policies

1.1 Accounting convention

The accounts have been prepared in accordance with the Charity's Articles of Association, the Companies Act 2006 and “Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)” (as amended for accounting periods commencing from 1 January 2016). The Charity is a Public Benefit Entity as defined by FRS 102.

The Charity has taken advantage of the provisions in the SORP for charities applying FRS 102 Update Bulletin 1 not to prepare a Statement of Cash Flows.

The financial statements are prepared in sterling, which is the functional currency of the Charity. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

1.2 Charitable funds

Unrestricted funds are available for use at the discretion of the Trustees in furtherance of their charitable objectives.

Restricted funds are subject to specific conditions by donors as to how they may be used. The purposes and uses of the restricted funds are set out in the notes to the accounts.

Designated funds are available for use at the discretion of the Trustees in furtherance of their charitable objectives. Such funds are subject to certain conditions agreed by the Trustees and used in accordance with the majority decision of the Trustees from time to time.

1.3 Incoming resources

Income is recognised when the Charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the Charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Legacies are recognised on receipt or otherwise if the Charity has been notified of an impending distribution, the amount is known, and receipt is expected.

The value of donated services and gifts in kind provided to the charity are recognised at their open market value in the period in which they are receivable as incoming resources, where the benefit to the charity can be reliably measured. An equivalent amount is included as expenditure under the relevant heading in the Statement of financial activities.
1 Accounting policies (Continued)

1.4 Resources expended
Fundraising and publicity costs include general advertising and promotion of the charity and its objectives.

Governance costs include costs associated with the strategy as opposed to the day to day management of
the charity’s activities.

All expenditure is accounted for on an accruals basis.

A liability will arise when the charity is under an obligation to make a transfer of value to a third party.
Where costs cannot be attributed to a particular heading they have been allocated on a basis consistent
with the use of the resources.

1.5 Tangible fixed assets
Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of
depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over
their useful lives on the following bases:

Fixtures, fittings & equipment 20% per annum on a straight line basis

The gain or loss arising on the disposal of an asset is determined as the difference between the sale
proceeds and the carrying value of the asset, and is recognised in net income/(expenditure) for the year.

1.6 Impairment of fixed assets
At each reporting end date, the Charity reviews the carrying amounts of its tangible assets to determine
whether there is any indication that those assets have suffered an impairment loss. If any such indication
exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment
loss (if any).

1.7 Cash and cash equivalents
Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid
investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are
shown within borrowings in current liabilities.

1.8 Financial instruments
The Charity has elected to apply the provisions of Section 11 ‘Basic Financial Instruments’ and Section 12
‘Other Financial Instruments Issues’ of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the Charity’s balance sheet when the Charity becomes party to the
contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when
there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a
net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets
Basic financial assets, which include debtors and cash and bank balances, are initially measured at
transaction price including transaction costs and are subsequently carried at amortised cost using the
effective interest method unless the arrangement constitutes a financing transaction, where the transaction
is measured at the present value of the future receipts discounted at a market rate of interest. Financial
assets classified as receivable within one year are not amortised.
1 Accounting policies

**Basic financial liabilities**

Basic financial liabilities, including creditors and bank loans are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest rate method.

**Derecognition of financial liabilities**

Financial liabilities are derecognised when the Charity’s contractual obligations expire or are discharged or cancelled.

1.9 **Employee benefits**

The cost of any unused holiday entitlement is recognised in the period in which the employee’s services are received.

Termination benefits are recognised immediately as an expense when the Charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

2 **Critical accounting estimates and judgements**

In the application of the Charity’s accounting policies, the Trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

3 **Voluntary income**

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted funds</th>
<th>Designated funds</th>
<th>Total 2020</th>
<th>Total 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>£</td>
<td>£</td>
<td>£</td>
<td>£</td>
</tr>
<tr>
<td>Donations and gifts</td>
<td>10,255</td>
<td>12,500</td>
<td>22,755</td>
<td>188,128</td>
</tr>
<tr>
<td>Legacies receivable</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>5,348</td>
</tr>
<tr>
<td></td>
<td>10,255</td>
<td>12,500</td>
<td>22,755</td>
<td></td>
</tr>
<tr>
<td>For the year ended 31 March 2019</td>
<td>42,082</td>
<td>151,394</td>
<td>193,476</td>
<td></td>
</tr>
</tbody>
</table>
## 4 Charitable activities

<table>
<thead>
<tr>
<th></th>
<th>Fundraising income</th>
<th>Grants receivable for charitable activities</th>
<th>Advertising income</th>
<th>Total 2020</th>
<th>Total 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income within charitable activities</td>
<td>33,887</td>
<td>-</td>
<td>1,000</td>
<td>34,887</td>
<td>41,342</td>
</tr>
<tr>
<td>Grants receivable for charitable activities</td>
<td>-</td>
<td>169,651</td>
<td>-</td>
<td>169,651</td>
<td>153,582</td>
</tr>
<tr>
<td>Other income</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>47,412</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>33,887</td>
<td>169,651</td>
<td>1,000</td>
<td>204,538</td>
<td>242,336</td>
</tr>
<tr>
<td>Analysis by fund</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted funds</td>
<td>33,887</td>
<td>-</td>
<td>1,000</td>
<td>34,887</td>
<td></td>
</tr>
<tr>
<td>Restricted funds</td>
<td>-</td>
<td>169,651</td>
<td>-</td>
<td>169,651</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>33,887</td>
<td>169,651</td>
<td>1,000</td>
<td>204,538</td>
<td></td>
</tr>
</tbody>
</table>

For the year ended 31 March 2019

<table>
<thead>
<tr>
<th></th>
<th>Fundraising income</th>
<th>Grants receivable for charitable activities</th>
<th>Advertising income</th>
<th>Total 2020</th>
<th>Total 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted funds</td>
<td>39,342</td>
<td>-</td>
<td>2,000</td>
<td>41,342</td>
<td></td>
</tr>
<tr>
<td>Restricted funds</td>
<td>-</td>
<td>200,994</td>
<td>-</td>
<td>200,994</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>39,342</td>
<td>200,994</td>
<td>2,000</td>
<td>242,336</td>
<td></td>
</tr>
</tbody>
</table>

## 5 Investments

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted funds</th>
</tr>
</thead>
<tbody>
<tr>
<td>2020</td>
<td>£</td>
</tr>
<tr>
<td>2019</td>
<td>£</td>
</tr>
<tr>
<td>Interest receivable</td>
<td>757</td>
</tr>
<tr>
<td></td>
<td>1,917</td>
</tr>
</tbody>
</table>
### 6 Other income

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Other income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sponsorship</td>
<td>80,153</td>
<td>87,825</td>
</tr>
<tr>
<td>The Fertility Show income</td>
<td>15,000</td>
<td>21,755</td>
</tr>
<tr>
<td></td>
<td>95,743</td>
<td>112,453</td>
</tr>
</tbody>
</table>

### 7 Charitable activities

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Staff costs</td>
<td>236,876</td>
<td>341,779</td>
</tr>
<tr>
<td>Depreciation and impairment</td>
<td>613</td>
<td>613</td>
</tr>
<tr>
<td>Activities undertaken directly</td>
<td>99,445</td>
<td>263,623</td>
</tr>
<tr>
<td></td>
<td>336,934</td>
<td>606,015</td>
</tr>
<tr>
<td>Share of governance costs (see note 8)</td>
<td>24,177</td>
<td>21,591</td>
</tr>
<tr>
<td></td>
<td>361,111</td>
<td>627,606</td>
</tr>
</tbody>
</table>

#### Analysis by fund

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted funds</td>
<td>167,086</td>
<td>300,848</td>
</tr>
<tr>
<td>Designated funds</td>
<td>12,500</td>
<td>164,520</td>
</tr>
<tr>
<td>Restricted funds</td>
<td>181,525</td>
<td>162,238</td>
</tr>
<tr>
<td></td>
<td>361,111</td>
<td>627,606</td>
</tr>
</tbody>
</table>
8 Governance costs

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Staff costs</td>
<td>3,502</td>
<td>3,562</td>
</tr>
<tr>
<td>Legal and professional</td>
<td>20,675</td>
<td>18,029</td>
</tr>
<tr>
<td></td>
<td>24,177</td>
<td>21,591</td>
</tr>
</tbody>
</table>

Analysed between
Charitable activities

24,177 21,591

All costs are allocated based on estimated actual use of service provision.

9 Trustees

None of the Trustees (nor any persons connected with them) received any remuneration or benefits from the Charity during the year.

10 Employees

Number of employees
The average monthly number employees (including full time and part time staff) during the year was:

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number</td>
<td>13</td>
<td>18</td>
</tr>
</tbody>
</table>

Employment costs

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wages and salaries</td>
<td>240,378</td>
<td>345,341</td>
</tr>
</tbody>
</table>

There were no employees whose annual emoluments were £40,000 or more.

11 Financial Performance

During the year the charity incurred a deficit of £37,318 (2019 £77,424). This was not unexpected and broadly in line with internal expectations. The trustees are taking action seeking to improve income and reduce costs in the current year with a view to showing a surplus ongoing in the longer term.
12 Tangible fixed assets

<table>
<thead>
<tr>
<th></th>
<th>Fixtures, fittings &amp; equipment £</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cost</strong></td>
<td></td>
</tr>
<tr>
<td>At 1 April 2019</td>
<td>16,166</td>
</tr>
<tr>
<td>At 31 March 2020</td>
<td>16,166</td>
</tr>
<tr>
<td><strong>Depreciation and impairment</strong></td>
<td></td>
</tr>
<tr>
<td>At 1 April 2019</td>
<td>14,740</td>
</tr>
<tr>
<td>Depreciation charged in the year</td>
<td>613</td>
</tr>
<tr>
<td>At 31 March 2020</td>
<td>15,353</td>
</tr>
<tr>
<td><strong>Carrying amount</strong></td>
<td></td>
</tr>
<tr>
<td>At 31 March 2020</td>
<td>813</td>
</tr>
<tr>
<td>At 31 March 2019</td>
<td>1,426</td>
</tr>
</tbody>
</table>

13 Debtors

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Amounts falling due within one year:</strong></td>
<td>£</td>
<td>£</td>
</tr>
<tr>
<td>Trade debtors</td>
<td>24,263</td>
<td>17,104</td>
</tr>
<tr>
<td>Other debtors</td>
<td>254</td>
<td>995</td>
</tr>
<tr>
<td>Prepayments and accrued income</td>
<td>1,597</td>
<td>1,378</td>
</tr>
<tr>
<td></td>
<td>26,114</td>
<td>19,477</td>
</tr>
</tbody>
</table>

14 Creditors: amounts falling due within one year

<table>
<thead>
<tr>
<th>Notes</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Other taxation and social security</td>
<td>1,868</td>
<td>-</td>
</tr>
<tr>
<td>Deferred income</td>
<td>15</td>
<td>151,556</td>
</tr>
<tr>
<td>Trade creditors</td>
<td>30,431</td>
<td>1,795</td>
</tr>
<tr>
<td>Accruals and deferred income</td>
<td>3,660</td>
<td>5,464</td>
</tr>
<tr>
<td></td>
<td>187,515</td>
<td>150,603</td>
</tr>
</tbody>
</table>
### Deferred income

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income received in advance</td>
<td>151,556</td>
<td>143,344</td>
</tr>
</tbody>
</table>

THE INFERTILITY NETWORK (UK)
TRADING AS 'FERTILITY NETWORK UK'
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2020
16 Restricted funds

The income funds of the charity include restricted funds comprising the following unexpended balances of donations and grants held on trust for specific purposes:

<table>
<thead>
<tr>
<th>Fund</th>
<th>Balance at 1 April 2018</th>
<th>Balance at 1 April 2019</th>
<th>Movement in funds</th>
<th>Balance at 31 March 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>£</td>
<td>£</td>
<td>£</td>
<td>£</td>
</tr>
<tr>
<td>Health &amp; Social Care Board</td>
<td>2,407</td>
<td>1,168</td>
<td>20,671 (21,840)</td>
<td>20,671 (21,840)</td>
</tr>
<tr>
<td>Scottish Government Health Board Project &amp; Options</td>
<td>13,100</td>
<td>39,860</td>
<td>12,000</td>
<td></td>
</tr>
<tr>
<td>Scottish Government Fertility Education Project</td>
<td>39,762</td>
<td>48,240</td>
<td>45,731</td>
<td></td>
</tr>
<tr>
<td>Belfast Cathedral Sit Out Appeal</td>
<td>-</td>
<td>750</td>
<td>535</td>
<td></td>
</tr>
<tr>
<td>Scottish Government Additional Events Funding</td>
<td>8,744</td>
<td>28,197</td>
<td>10,075</td>
<td></td>
</tr>
<tr>
<td>Scottish Government Project Funding</td>
<td>23,800</td>
<td>67,098</td>
<td>54,001</td>
<td></td>
</tr>
<tr>
<td>Scottish Volunteer Project</td>
<td>6,602</td>
<td>8,800</td>
<td>852</td>
<td></td>
</tr>
<tr>
<td>Big Lottery Wales</td>
<td>10,944</td>
<td>9,849</td>
<td>852</td>
<td></td>
</tr>
<tr>
<td>Foundation Scotland</td>
<td>-</td>
<td>1,495</td>
<td>852</td>
<td></td>
</tr>
<tr>
<td>Tampon Tax</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>1,160</td>
</tr>
<tr>
<td>TNL Community Grant</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>1,160</td>
</tr>
<tr>
<td>Wesleyan Foundation Grant</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>1,160</td>
</tr>
<tr>
<td>Match funding for Wales</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>1,160</td>
</tr>
<tr>
<td>Awards for All England</td>
<td>-</td>
<td>9,968</td>
<td>3,323</td>
<td></td>
</tr>
</tbody>
</table>

| Total                                                         | 105,359                 | 147,513                 | 169,651 (181,525) | 135,639                  |
16 Restricted funds (Continued)

Health & Social Care Board - Successful bid for tender to provide a part-time support coordinator, a confidential telephone helpline service, practical information services and the coordination and delivery of support to local patient groups.

Scottish Government - Funding to allow us to continue to provide a comprehensive support service to infertility patients throughout Scotland, to provide patient representation by participating in the various meetings following on from the National Groups and increase awareness of the services offered in Scotland, to work with Health Boards to bring about full implementation of recommendations for the provision of fertility services in Scotland, and to produce patient information packs.

Scottish Government Fertility Education Project - To raise awareness of issues surrounding fertility and infertility through working with universities, health professionals and employers across Scotland to introduce ways of ensuring people are better informed about how their fertility can be conserved.

St Anne’s Cathedral Sit-Out Fund - To run workshops for the More to Life Group in Northern Ireland and provide some funding for Fertility Network Support Groups not covered by other funding.

Scottish Volunteer Project - Match funding from the Scottish Government to employ a Volunteer Coordinator.

The Big Lottery Wales - Received to expand our current regional network to provide support and information at local level for infertility sufferers in Wales.

TNL Community Grant - Funding to allow us to continue to provide a comprehensive support service to infertility patients throughout Wales, to provide patient representation by participating in the various meetings following on from the National Groups and increase awareness of the services offered in Wales. To raise awareness of issues surrounding fertility and infertility through working with universities, health professionals and employers across Wales to introduce ways of ensuring people are better informed about how their fertility can be conserved.

Awards for all England - Funding to allow us to expand and improve our digital presence providing support throughout England regardless of your geographical location.

Tampon Tax - Community funding to build social networks for women and girls, build skills and confidence and improve health and well-being.

Wesleyan - Fertility Yoga - Funding towards a project to promote positive health and well-being.

All of the above grants were received after successful application for funding by The Infertility Network (UK) trading as ‘Fertility Network UK’.

All of the grants are restricted to expenditure as agreed with the grant body during the application process.
17 Analysis of net assets between funds

<table>
<thead>
<tr>
<th>Fund balances at 31 March 2020 are represented by:</th>
<th>Unrestricted funds</th>
<th>Designated funds</th>
<th>Restricted funds</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tangible assets</td>
<td>£813</td>
<td>-</td>
<td>-</td>
<td>£813</td>
</tr>
<tr>
<td>Net current assets/(liabilities)</td>
<td>£108,628</td>
<td>-</td>
<td>£135,639</td>
<td>£244,267</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>£109,441</td>
<td></td>
<td>£135,639</td>
<td>£245,080</td>
</tr>
</tbody>
</table>

18 Related party transactions

Remuneration of key management personnel

The remuneration of key management personnel is as follows.

<table>
<thead>
<tr>
<th>2020</th>
<th>£</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aggregate compensation</td>
<td>25,080</td>
</tr>
</tbody>
</table>

19 Donated services and gifts in kind

Donated services and gifts in kind provided to the charity during the year totals £12,500. This refers to services from Raconteur Media Ltd in relation to a 'Understanding Fertility' special report published in The Times newspaper in March 2020. This is expected to be a one-off project and has been included in designated income and expenditure, with the effect of increasing these as reported in the accounts by £12,500. Income for the year, excluding these donated services and gifts in kind, amounted to £317,293.